Case: 4:14-cv-00472-CDP Doc. #: 1-1 Filed: 03/13/14 Page: 1 of 23 PageID #: 4

STATE OF MISSOURI)
)
ST. LOUIS COUNTY)

IN THE CIRCUIT COURT OF THE ST. LOUIS COUNT STATE OF MISSOURI

RADHA GEISMANN, M.D., P.C., individually and on behalf of all others similarly-situated,

Plaintiff,

٧.

ZOCDOC, INC.,

Serve: CSC-Lawyers Incorporating Service

Company, Registered Agent

221 Bolivar Street

Jefferson City, MO 65101

Cole County

Defendant.

Cause No.

Division

M

SHERIFF - COLE COUNTY

CLASS ACTION PETITION

Plaintiff, RADHA GEISMANN, M.D., P.C. ("Plaintiff"), brings this action on behalf of itself and all others similarly situated, through its attorneys, and except as to those allegations pertaining to Plaintiff or its attorneys, which allegations are based upon personal knowledge, alleges the following upon information and belief against Defendant, ZOCDOC, INC. ("Defendant"):

PRELIMINARY STATEMENT

1. This case challenges Defendant's practice of sending unsolicited facsimile advertisements.

- 2. The federal Telephone Consumer Protection Act, 47 USC § 227, prohibits a person or entity from sending or having an agent send fax advertisements without the recipient's prior express invitation or permission ("advertising faxes" or "unsolicited faxes") and without a proper opt out notice. The TCPA provides a private right of action and provides statutory damages of \$500 per violation.
- 3. Unsolicited faxes damage their recipients. An advertising fax recipient loses the use of its fax machine, paper, and ink toner. An unsolicited fax wastes the recipient's valuable time that would have been spent on something else. An advertising fax interrupts the recipient's privacy. Unsolicited faxes prevent fax machines from receiving authorized faxes, prevent their use for authorized outgoing faxes, cause undue wear and tear on the recipients' fax machines, and require additional labor to attempt to discern the source and purpose of the unsolicited message. An advertising fax consumes a portion of the limited capacity of the telecommunications infrastructure serving the victims of advertising faxing.
- 4. On behalf of itself and all others similarly situated, Plaintiff brings this case as a class action asserting claims against Defendant under the TCPA, the common law of conversion and Missouri consumer and fraud and deceptive business practices act Chapter 407.
 - 5. Plaintiff seeks an award of statutory damages for each violation of the TCPA.

JURISDICTION AND PARTIES

6. This court has personal jurisdiction over Defendant because Defendant transacts business within this state, have made contracts within this state, and/or have committed tortious acts within this state and otherwise have sufficient minimum contacts with the State of Missouri.

- 7. Plaintiff RADHA GEISMANN, M.D., P.C., is a Missouri professional corporation with its principal place of business in Missouri.
- 8. On information and belief, Defendant, ZOCDOC, INC. is a Delaware corporation registered to do business in the state of Missouri.

RELEVANT FACTS

- 9. On or about the dates of July 24, 2012 and October 2, 2012. Defendant sent 2 unsolicited facsimiles to Plaintiff in St. Louis County, Missouri. A true and correct copy of the facsimile is attached are Exhibits 1-2.
- 10. The transmissions sent to Plaintiff on or about the dates of July 24, 2012 and October 2, 2012 constitute material advertising the commercial availability of any property, goods or services.
- 11. On information and belief, Defendant has sent other facsimile transmissions of material advertising the commercial availability of property, goods, or services to many other persons as part of a scheme to broadcast fax advertisements, of which Exhibits 1-2 are examples.
- 12. Defendant approved, authorized and participated in the scheme to broadcast fax advertisements by (a) directing a list to be purchased or assembled; (b) directing and supervising employees or third parties to send the faxes; (c) creating and approving the form of fax to be sent; and (d) determining the number and frequency of the facsimile transmissions.
- 13. Defendant created or made Exhibits 1-2 and other fax advertisements, which Defendant sent to Plaintiff and the other members of the class.
- 14. Exhibits 1-2 are a part of Defendant's work or operations to market Defendant's goods or services which were performed by Defendant and on behalf of Defendant.

- 15. Exhibits 1-2 constitute material furnished in connection with Defendant's work or operations.
- 16. The transmissions of facsimile advertisements, including Exhibits 1-2, to Plaintiff did not contain a notice that states that the recipient may make a request to the sender of the advertisement not to send any future advertisements to a telephone facsimile machine or machines and that failure to comply, within 30 days, with such a request meeting the requirements under paragraph 47 C.F.R. 64.1200(a)(3)(v) of this section is unlawful.
- 17. The transmissions of facsimile advertisements, including Exhibits 1-2, to Plaintiff did not contain a notice that complied with the provisions of 47 U.S.C. § 227(b)(1)(C) and/or 47 C.F.R. 64.1200(a)(3).
- 18. The transmissions of facsimile advertisements, including Exhibits 1-2, to Plaintiff was required to contain a notice that complied with the provisions of 47 U.S.C. § 227(b)(1)(C) and/or 47 C.F.R. 64.1200(a)(3).
- 19. On information and belief, Defendant sent multiple unsolicited facsimiles to Plaintiff and members of the proposed classes throughout the time period covered by the class definitions.
- 20. On information and belief, Defendant faxed the same and similar facsimiles to the members of the proposed classes in Missouri and throughout the United States without first obtaining the recipients' prior express permission or invitation.
- 21. There is no reasonable means for Plaintiff (or any other class member) to avoid receiving unlawful faxes. Fax machines are left on and ready to receive the urgent communications their owners desire to receive.

- 22. Defendant knew or should have known that: (a) facsimile advertisements, including Exhibits 1-2, were advertisements; (b) Plaintiff and the other members of the class had not given their prior permission or invitation to receive facsimile advertisements; (c) No established business relationship existed with Plaintiff and the other members of the class; and (d) Defendant did not display a proper opt out notice.
- 23. Defendant engaged in the transmissions of facsimile advertisements, including Exhibits 1-2, believing such a transmissions were legal based on Defendant's own understanding of the law and/or based on the representations of others on which Defendant reasonably relied.
- 24. Defendant did not intend to send the transmissions of facsimile advertisements, including Exhibits 1-2 to any person where such transmissions were not authorized by law or by the recipient, and to the extent that any transmissions of facsimile advertisement were sent to any person and such transmissions were not authorized by law or by the recipient, such transmissions were made based on either Defendant's own understanding of the law and/or based on the representations of others on which Defendant reasonably relied.
- 25. Defendant failed to correctly determine the legal restrictions on the use of facsimile transmissions and the application of those restrictions to the transmissions of facsimile advertisements, including Exhibits 1-2, both to others in general, and specifically to Plaintiff.
- 26. The transmissions of facsimile advertisements, including Exhibits 1-2, to Plaintiff and other members of the class caused destruction of Plaintiff's property.
- 27. The transmissions of facsimile advertisements, including Exhibits 1-2, to Plaintiff and other members of the class interfered with Plaintiff's and other members of the class' exclusive use of their property.

28. The transmissions of facsimile advertisements, including Exhibits 1-2, to Plaintiff and other members of the class interfered with Plaintiff's and other members of the class' business and/or personal communications.

COUNT I TELEPHONE CONSUMER PROTECTION ACT, 47 U.S.C. § 227

- 29. Plaintiff incorporates the preceding paragraphs as though fully set forth herein.
- 30. Plaintiff brings Count I pursuant to the Telephone Consumer Protection Act, 47 U.S.C. § 227, on behalf of the following class of persons:

All persons who (1) on or after four years prior to the filing of this action, (2) were sent by or on behalf of Defendant any telephone facsimile transmissions of material making known the commercial existence of, or making qualitative statements regarding any property, goods, or services(3) with respect to whom Defendant cannot provide evidence of prior express permission or invitation for the sending of such faxes, (4) with whom Defendant does not have an established business relationship and (5) which did not display a proper opt out notice.

- 31. A class action is warranted because:
 - a. On information and belief, the class includes more than forty persons and is so numerous that joinder of all members is impracticable.
 - b. There are questions of fact or law common to the class predominating over questions affecting only individual class members, including without limitation:
 - i. Whether Defendant engaged in a pattern of sending unsolicited fax advertisements:
 - ii. Whether Exhibits 1-2 contain material advertising the commercial availability of any property, goods or services;

- iii. Whether Defendant's facsimiles advertised the commercial availability of property, goods, or services;
- iv. The manner and method Defendant used to compile or obtain the list of fax numbers to which they sent Exhibits 1-2 and other unsolicited faxed advertisements;
- v. Whether Defendant faxed advertisements without first obtaining the recipients' prior express permission or invitation;
- vi. Whether Defendant violated the provisions of 47 USC § 227;
- vii. Whether Plaintiff and the other class members are entitled to statutory damages;
- viii. Whether Defendant knowingly violated the provisions of 47 USC § 227;
- ix. Whether Defendant should be enjoined from faxing advertisements in the future;
- x. Whether the Court should award trebled damages; and
- xi. Whether Exhibits 1-2 and the other fax advertisements sent by or on behalf of Defendant displayed the proper opt out notice required by 64 C.F.R. 1200.
- 32. Plaintiff will fairly and adequately protect the interests of the other class members. Plaintiff's counsel are experienced in handling class actions and claims involving unsolicited advertising faxes. Neither Plaintiff nor Plaintiff's counsel has any interests adverse or in conflict with the absent class members.

- 33. A class action is an appropriate method for adjudicating this controversy fairly and efficiently. The interest of each individual class member in controlling the prosecution of separate claims is small and individual actions are not economically feasible.
- 34. The TCPA prohibits the "use of any telephone facsimile machine, computer or other device to send an unsolicited advertisement to a telephone facsimile machine..." 47 U.S.C. § 227(b)(1).
- 35. The TCPA defines "unsolicited advertisement," as "any material advertising the commercial availability or quality of any property, goods, or services which is transmitted to any person without that person's express invitation or permission." 47 U.S.C. § 227(a)(4).

36. The TCPA provides:

<u>Private right of action</u>. A person may, if otherwise permitted by the laws or rules of court of a state, bring in an appropriate court of that state:

- (A) An action based on a violation of this subsection or the regulations prescribed under this subsection to enjoin such violation,
- (B) An action to recover for actual monetary loss from such a violation, or to receive \$500 in damages for each such violation, whichever is greater, or
- (C) Both such actions.
- 37. The Court, in its discretion, may treble the statutory damages if the violation was knowing. 47 U.S.C. § 227.
- 38. The TCPA is a strict liability statute and the Defendant are liable to Plaintiff and the other class members even if their actions were only negligent.
- 39. Defendant's actions caused damages to Plaintiff and the other class members.

 Receiving Defendant's advertising faxes caused the recipients to lose paper and toner consumed in

the printing of Defendant's faxes. Moreover, Defendant's actions interfered with Plaintiff's use of its fax machine and telephone line connected to that fax machine. Defendant's faxes cost Plaintiff time, as Plaintiff and/or its employees wasted their time receiving, reviewing and routing Defendant's unlawful faxes. That time otherwise would have been spent on Plaintiff's business activities. Finally, Defendant's faxes unlawfully interrupted Plaintiff's and the other class members' privacy interests in being left alone.

- 40. Defendant did not intend to cause damage to Plaintiff and the other class members, did not intend to violate their privacy, and did not intend to interfere with recipients' fax machines or consume the recipients' valuable time with Defendant's advertisements.
- 41. If the court finds that Defendant knowingly violated this subsection or the regulations prescribed under this subsection, the court may, in its discretion, increase the amount of the award to an amount equal to not more than three times the amount available under subparagraph (B) of this paragraph. 47 U.S.C. § 227(b)(3).
- 42. Defendant knew or should have known that: (A) Plaintiff and the other class members had not given express permission or invitation for Defendant or anyone else to fax advertisements about Defendant's goods or services, (B) Defendant did not have an established business relationship with Plaintiff and the other members of the class, (C) Exhibits 1-2 were advertisements, and (D) Exhibits 1-2 and the other facsimile advertisements did not display the proper opt out notice.
- 43. Defendant violated 47 U.S.C. § 227 et seq. by transmitting Exhibits 1-2 and the other facsimile advertisements hereto to Plaintiff and the other members of the class without

obtaining their prior express permission or invitation and not displaying the proper opt out notice required by 64 C.F.R. 1200.

- 44. Defendant knew or should have known that: (a) documents Exhibits 1-2 and the other facsimile advertisements were advertisements; (b) Defendant did not obtain prior permission or invitation to send documents Exhibits 1-2; (c) Defendant did not have an established business relationship with Plaintiff or the other members of the class and (d) Exhibits 1-2 and the other facsimile advertisements did not display a proper opt out notice.
- 45. Defendant engaged in the transmission of documents Exhibits 1-2 believing such transmission was legal based on Defendant's own understanding of the law and/or based on the representations of others on which Defendant reasonably relied.
- 46. Defendant did not intend to send the transmission of documents Exhibits 1-2 to any person where such transmission was not authorized by law or by the recipient, and to the extent that any transmission of documents Exhibits 1-2 was sent to any person and such transmission was not authorized by law or by the recipient, such transmission was made based on either Defendant's own understanding of the law and/or based on the representations of others on which Defendant reasonably relied.
- 47. Defendant failed to correctly determine the legal restrictions on the use of facsimile transmissions and the application of those restrictions to the transmission of documents Exhibits 1-2 both to others in general, and specifically to Plaintiff.
- 48. Defendant's actions caused damages to Plaintiff and the other class members, because their receipt of Defendant's unsolicited fax advertisements caused them to lose paper and toner consumed as a result. Defendant's actions prevented Plaintiff's fax machine from being used

for Plaintiff's business purposes during the time Defendant were using Plaintiff's fax machine for Defendant's unauthorized purpose. Defendant's actions also cost Plaintiff employee time, as Plaintiff's employees used their time receiving, routing and reviewing Defendant's unauthorized faxes and that time otherwise would have been spent on Plaintiff's business activities. Finally, the injury and property damage sustained by Plaintiff and the other members of the class occurred outside of Defendant's premises. Pursuant to law, Plaintiff, and each class member, instead may recover \$500 for each violation of the TCPA.

WHEREFORE, Plaintiff, RADHA GEISMANN, M.D., P.C., individually and on behalf of all others similarly situated, demand judgment in its favor and against Defendant, ZOCDOC, INC., as follows:

- A. That the Court adjudge and decree that the present case may be properly maintained as a class action, appoint Plaintiff as the representative of the class, and appoint Plaintiff's counsel as counsel for the class;
- B. That the Court award between \$500.00 and \$1,500.00 in damages for each violation of the TCPA;
- C. That the Court enter an injunction prohibiting the Defendant from engaging in the statutory violations at issue in this action; and
- D. That the Court award costs and such further relief as the Court may deem just and proper.
- E. That the Court award pre-judgment and post-judgment interest at the statutory rate of 9%.

COUNT II CONVERSION

- 49. Plaintiff incorporates Paragraphs 3 and 4, 9, 12 15, 19 21 and 23 28 as for its paragraph 49.
- 50. In accordance with Mo. S. Ct. Rule 52.08, Plaintiff brings Count II for conversion under the common law for the following class of persons:

All persons who on or after five years prior to the filing of this action, were sent telephone facsimile messages by or on behalf of Defendant with respect to whom Defendant cannot provide evidence of prior express permission or invitation.

- 51. A class action is proper in that:
 - a. On information and belief the class is so numerous that joinder of all members is impracticable.
 - b. There are questions of fact or law common to the class predominating over all questions affecting only individual class members, including:
 - i. Whether Defendant engaged in a pattern of sending unsolicited faxes;
 - ii. Whether Defendant sent faxes without obtaining the recipients' prior express permission or invitation of the faxes;
 - iii. The manner and method Defendant used to compile or obtain the list of fax numbers to which it sent Exhibits 1-2 and other unsolicited faxes;
 - iv. Whether Defendant committed the tort of conversion; and
 - v. Whether Plaintiff and the other class members are entitled to recover actual damages and other appropriate relief.

- 52. Plaintiff will fairly and adequately protect the interests of the other class members. Plaintiff has retained counsel who is experienced in handling class actions and claims involving unlawful business practices. Neither Plaintiff nor Plaintiff's counsel have any interests adverse or in conflict with the class.
- 53. A class action is an appropriate method for adjudicating this controversy fairly and efficiently. The interest of the individual class members in individually controlling the prosecution of separate claims is small and individual actions are not economically feasible.
- 54. By sending Plaintiff and the other class members unsolicited faxes, Defendant improperly and unlawfully converted their fax machines, toner and paper to its own use. Defendant also converted Plaintiff's employees' time to Defendant's own use.
- 55. Immediately prior to the sending of the unsolicited faxes, Plaintiff, and the other class members owned an unqualified and immediate right to possession of their fax machine, paper, toner, and employee time.
- 56. By sending the unsolicited faxes, Defendant permanently misappropriated the class members' fax machines, toner, paper, and employee time to Defendant's own use. Such misappropriation was wrongful and without authorization.
- 57. Defendant knew or should have known that its misappropriation of paper, toner, and employee time was wrongful and without authorization.
- 58. Plaintiff and the other class members were deprived of the use of the fax machines, paper, toner, and employee time, which could no longer be used for any other purpose. Plaintiff and each class member thereby suffered damages as a result of the sending of unsolicited fax advertisements from Defendant.

- 59. Each of Defendant's unsolicited faxes effectively stole Plaintiff's employees' time because persons employed by Plaintiff were involved in receiving, routing, and reviewing Defendant's unlawful faxes. Defendant knew or should have known employees' time is valuable to Plaintiff.
- 60. Defendant's actions caused damages to Plaintiff and the other members of the class because their receipt of Defendant's unsolicited faxes caused them to lose paper and toner as a result. Defendant's actions prevented Plaintiff's fax machines from being used for Plaintiff's business purposes during the time Defendant was using Plaintiff's fax machines for Defendant's unlawful purpose. Defendant's actions also cost Plaintiff employee time, as Plaintiff's employees used their time receiving, routing, and reviewing Defendant's unlawful faxes, and that time otherwise would have been spent on Plaintiff's business activities.

WHEREFORE, Plaintiff, RADHA GEISMANN, M.D., P.C., individually and on behalf of all others similarly situated, demand judgment in its favor and against Defendant, ZOCDOC, INC., as follows:

- A. That the Court adjudge and decree that the present case may be properly maintained as a class action, appoint Plaintiff as the representative of the class, and appoint Plaintiff's counsel as counsel for the class;
 - B. That the Court award appropriate damages;
 - C. That the Court award costs of suit; and
 - D. Awarding such further relief as the Court may deem just and proper.

COUNT III MISSOURI CONSUMER FRAUD AND DECEPTIVE BUSINESS PRACTICES ACT Chapter 407

- 61. Plaintiff incorporates Paragraphs 3 and 4, 9, 12 15, 19 21 and 23 28 as for its paragraph 61.
- 62. In accordance with Chapter 407, Plaintiff, on behalf of the following class of persons, bring Count III for Defendant's unfair practice of sending unsolicited and unlawful fax advertisements:

All persons who on or after four years prior to the filing of this action, were sent telephone facsimile messages by or on behalf of Defendant with respect to whom Defendant cannot provide evidence of prior express permission or invitation.

- 63. A class action is proper in that:
 - a. On information and belief the class consists of over 40 persons in Missouri and throughout the United States and is so numerous that joinder of all members is impracticable.
 - b. There are questions of fact or law common to the class predominating over all questions affecting only individual class members including:
 - i. Whether Defendant engaged in a pattern of sending unsolicited faxes;
 - ii. The manner and method Defendant used to compile or obtain the list of fax numbers to which it sent Exhibits 1-2 and other unsolicited faxes;
 - iii. Whether Defendant's practice of sending unsolicited faxes violatesMissouri public policy;

- iv. Whether Defendant's practice of sending unsolicited faxes is an unfair practice under the Missouri Merchandising Practices Act (MMPA), Chapter 407 RSMO; and
- v. Whether Defendant should be enjoined from sending unsolicited fax advertising in the future.
- 64. Plaintiff will fairly and adequately protect the interests of the other class members. Plaintiff has retained counsel who are experienced in handling class actions and claims involving lawful business practices. Neither Plaintiff nor Plaintiff's counsel have any interests adverse or in conflict with the class.
- 65. A class action is an appropriate method for adjudicating this controversy fairly and efficiently. The interest of the individual class members in individually controlling the prosecution of separate claims is small and individual actions are not economically feasible.
- 66. Defendant's unsolicited fax practice is an unfair practice, because it violates public policy, and because it forced Plaintiff and the other class members to incur expense without any consideration in return. Defendant's practice effectively forced Plaintiff and the other class members to pay for Defendant's advertising campaign.
- 67. Defendant violated the unfairness predicate of the Act by engaging in an unscrupulous business practice and by violating Missouri statutory public policy, which public policy violations in the aggregate caused substantial injury to hundreds of persons.
- 68. Defendant's misconduct caused damages to Plaintiff and the other members of the class, including the loss of paper, toner, ink, use of their facsimile machines, and use of their employees' time.

69. Defendant's actions caused damages to Plaintiff and the other class members because their receipt of Defendant's unsolicited faxes caused them to lose paper and toner consumed as a result. Defendant's actions prevented Plaintiff's fax machine from being used for Plaintiff's business purposes during the time Defendant were using Plaintiff's fax machine for Defendant's unlawful purpose. Defendant's actions also cost Plaintiff employee time, as Plaintiff's employees used their time receiving, routing, and reviewing Defendant's unlawful faxes and that time otherwise would have been spent on Plaintiff's business activities.

WHEREFORE, Plaintiff, RADHA GEISMANN, M.D., P.C., individually and on behalf of all others similarly situated, demand judgment in its favor and against Defendant, ZOCDOC, INC., as follows:

- A. That the Court adjudge and decree that the present case may be properly maintained as a class action, appoint Plaintiff as the class representative, and appoint Plaintiff's counsel as counsel for the class;
 - B. That the Court award damages to Plaintiff and the other class members;
 - C. That the Court award treble damages to Plaintiff and the other class members for knowing violations of the TCPA;
 - D. That the Court declare that Defendant's conduct violated the TCPA and that this action is just and proper;
 - E. That the Court award damages for conversion of the plaintiffs and the class for violation of their rights;
 - F. That the Court award damages and attorney fees for violation of Chapter 407;
 - G. That the Court award attorney fees and costs;

- H. That the Court award all expenses incurred in preparing and prosecuting these claims;
- I. That the Court enter an injunction prohibiting Defendant from sending faxed advertisements; and
- J. Awarding such further relief as the Court may deem just and proper.

Respectfully submitted,

Max G. Margulis, #24325

MARGULIS LAW GROUP

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E-Mail: bwanca@andersonwanca.com

07/24/12 19:00:08 ET TO:

3148729174 FROM:

+1-212-93)112 ZocDoc, Inc.

001

ZocDoc

7/24/2012

Dr. Radha Geismann 777 South New Ballas Road Saint Louis, MO 63141

Dear Dr. Geismann,

My company, ZocDoc, is working with several large healthcare practices to build a patient matching service for doctors in your area. In addition, we are working with private practices to give patients the flexibility to find doctors somewhere closer to where they live or work.

We have a need for another Internist in your neighborhood and we would like to invite you to participate in our program.

If you would like to learn more about our service and how to participate, please contact me at (314) 222-0997 or spenser feldstein@zocdoc.com.

Thanks for your time!

Best,

Spenser Feldstein

Business Origination Associate

wan Mitable

(314) 222-0997

spenser.feldstein@zocdoc.com





Forbes



To stop receiving faxes, please call (866) 975-3308



10/02/12 12:31:51 ET TO:

3148729174 FROM:

+1-212-93 1112 ZocDoc, Inc.

001

ZocDoc

10/2/2012

Dr. Radha Geismann 777 South New Ballas Road Saint Louis, MO 63141

Dear Dr. Geismann,

My company, ZocDoc, is working with several large healthcare practices to build a patient matching service for doctors in your area. In addition, we are working with private practices to give patients the flexibility to find doctors somewhere closer to where they live or work.

We have a need for another Internist in your neighborhood and we would like to invite you to participate in our program.

If you would like to learn more about our service and how to participate, please contact me at (314) 222-0998 or ryan.lupo@zocdoc.com.

Thanks for your time!

Best,

Ryan Lupo (314) 222-0998

ryan.lupo@zocdoc.com





Forbes



To stop receiving faxes, please call (866) 975-3308



IN THE CIRCUIT COURT OF THE COUNTY OF ST. LOUIS STATE OF MISSOURI

RADHA GEISMANN, M.D., P.C., individually and on behalf of all others similarly-situated,

Plaintiff,

v.

ZOCDOC, INC.,

Defendant.

Cause No.

Division

1 -5

MOTION FOR CLASS CERTIFICATION 1

COMES NOW Plaintiff, individually and on behalf of all others similarly situated, by and through its undersigned counsel, and for its Motion for Class Certification, states

- 1. This cause should be certified as a class because all of the necessary elements of Rule 52.08 are met.
- 2. Plaintiff requests that the Court certify a class, so the common claims of the Class members, based on a uniform legal theory and factual allegations applicable to all Class members, can be resolved on a class-wide basis.

Recent developments in class action practice make necessary the filing of this motion with the petition. Defendants in class litigation have resorted to making individual settlement offers to named plaintiffs before a class action is certified in an attempt to "pick-off" the putative class representative and thereby derail the class action litigation. Most courts have rejected these pick-off attempts and have held that the filing of a motion for class certification with the initial petition or within a number of days after service of any settlement offer to a named plaintiff staves off offers of judgment to the named plaintiff. Any settlement offer made after the filing of the motion for class certification must be made on a class-wide basis. See Alpern v. UtiliCorp United, 84 F.3d 1525 (8th Cir. 1996); Weiss v. Regal Collections, 385 F. 3d 337, 344 n. 12 (3d Cir. 2004); see Jancik v. Cavalry Portfolio Servs., 2007 WL 1994026, at *2-3 (D. Minn. July 3, 2007) Harris v. Messerli & Kramer, P.A., 2008 WL 508923, at *2-3 (D. Minn. Jan. 2, 2008) (same); Johnson v. U.S. Bank Nat'l Assn., 276 F.R.D. 330, 333-335 (D. Minn. 2011) (same). See also Lucero v. Bureau of Collection Recovery, Inc., 639 F.3d 1239, 1249 (10th Cir. 2011); Mey v. Monitronics Int'l, Inc., 2012 WL 983766, at * 4-5 (N.D. W.Va. Mar. 22, 2012); Hrivnak v. NCO Portfolio Mgmt., Inc., 723 F.Supp.2d 1020, 1029 (N.D. Ohio 2010); McDowall v. Cogan, 216 F.R.D. 46, 48-50 (E.D. N.Y. 2003). 2.

- 3. Plaintiff proposes the following Class definition:
 - All persons who on or after four years prior to the filing of this action, were sent telephone facsimile messages of material advertising patient matching service for doctors by or on behalf of Defendant.
- 4. Under Rule 52.08(a)(1), to bring a Class action, the Class must be "so numerous that joinder of all members is impracticable." Rule 52.08(a)(1). Here, there are at least hundreds of persons who fall within the Class definition. Thus, the numerosity requirement of Rule 52.08(a)(1) is satisfied.
 - 5. There are questions of law or fact common to the Class members.
- 6. The claims or defenses of the representative parties are typical of the claims or defenses of this Class.
 - 7. Plaintiff and its counsel will fairly and adequately protect the interest of the Class.
- 8. Common issues of law or fact predominate over any individual issues, and a class action is the superior method for the fair and efficient adjudication of this controversy.
- 9. The prosecution of separate actions by individual members of the class would create a risk of inconsistent or varying adjudications which would establish incompatible standards of conduct for the party opposing the class.
- 10. The prosecution of separate actions by individual members of the class would create a risk of adjudications with respect to individual members of the class which would as a practical matter be dispositive of the interests of the other members not parties to the adjudications or substantially impair or impede their ability to protect their interests.
- 11. Plaintiff requests additional time to file its supporting Memorandum of Law after the Court sets up an appropriate discovery schedule. Written discovery related to class certification issues is presently outstanding.

WHEREFORE, Plaintiff prays that this Court certify this case as a class action, grant

statutory injunctive relief prohibiting Defendant from sending advertising materials via fax to members of the class, and further pray that the Court appoint Plaintiff as Class Representative, appoint Plaintiff's attorneys Class Counsel; that this Court allow Plaintiff additional time, for completion of discovery related to class certification issues, to file its Memorandum of Law in Support of this Motion; and for such other and further relief as the Court deems appropriate under the circumstances.

Respectfully submitted,

Max G. Margulis, #24325 MARGULIS LAW GROUP 28 Old Belle Monte Rd. Chesterfield, MO 63017

P: (636) 536-7022 F: (636) 536-6652

E-Mail: MaxMargulis@MargulisLaw.com

Of Counsel Brian J. Wanca ANDERSON + WANCA 3701 Algonquin Road, Suite 760 Rolling Meadows, IL 60008 P: (847) 368-1500

CERTIFICATE OF SERVICE

Max D. Margalio

I hereby certify that a copy of the foregoing was served on the Defendant ZocDoc, Inc. by the sheriff at the same time as the petition.